

Message Text

CONFIDENTIAL

PAGE 01 MANAGU 01120 091741Z

ACTION ARA-10

INFO OCT-01 ISO-00 PM-04 NSC-05 SP-02 SS-15 L-03 CIAE-00
INR-07 NSAE-00 EB-08 MC-02 OMB-01 TRSE-00 ACDA-07
DODE-00 COME-00 SSO-00 NSCE-00 INRE-00 ARAE-00 AID-05
IGA-02 /072 W

-----091749Z 089209 /50

O 091715Z MAR 77

FM AMEMBASSY MANAGUA

TO SECSTATE WASHDC IMMEDIATE 2529

C O N F I D E N T I A L MANAGUA 1120

E.O. 11652: GDS

TAGS: BPRO, EAIR, PFOR, NU

SUBJECT: HELICOPTERS FOR NICARAGUA

REF: (A) MANAGUA 940 (B) STATE 42360, (C) MANAGUA 848

1. SIKORSKY HELICOPTER'S MARKETING MANAGER FOR LATIN AMERICA, BOB EDEN, CALLED EMBASSY ECONOMIC-COMMERCIAL SECTION FOR US TODAY TO INQUIRE ABOUT MINISTRY OF PUBLIC WORKS (MPW) TENDER FOR SIX HELICOPTERS (REFS A AND C). EMBOFF TOLD HIM THAT TENDER DOCUMENTS HAD REPORTEDLY BEEN MADE AVAILABLE FEBRUARY 28 AND THAT BIDS DUE BY APRIL 1.

2. EDEN SAID HE HAD VISITED NICARAGUA LAST FALL AND HAD TALKED WITH PRESIDENT SOMOZA ABOUT CONVERTING SIKORSKY H-34 HELICOPTERS CURRENTLY IN NICARAGUAN AIR FORCE (FAN) INVENTORY. SOMOZA REPORTEDLY TOLD HIM THAT FAN MAY CONVERT THOSE HELICOPTERS TO "T" MODELS. EDEN DISCUSSED WITH LOCAL REPRESENTATIVE OF CITIBANK POSSIBILITY OF FINANCING CONVERSION OF THE H-34'S. EDEN EXPRESSED DISAPPOINTMENT THAT PRESIDENT'S OFFICE HAD NOT CONTACTED HIM ABOUT PROPOSED ACQUISITION OF NEW HELICOPTERS.

3. EMBOFF TOLD EDEN THAT THERE IS SOMECONFUSION WHETHER SIX HELICOPTERS SOLICITED BY MPW ARE FOR THAT MINISTRY OR ARE FOR
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THE FAN. EMBOFF ALSO SAID THAT DEGREE OF PRESIDENT SOMOZA'S INVOLVEMENT IN THE DEAL IS UNKNOWN TO THE EMBASSY.

4. EDEN SAID HE MAY COME TO MANAGUA TOMORROW, MARCH 10, AND WOULD LIKE TO CONSULT WITH EMBASSY REGARDING HELICOPTER DEAL. IN LIGHT OF GUIDANCE IN REF B, MAY EMBASSY PROVIDE NORMAL COMMERCIAL ASSISTANCE TO THIS--AND POSSIBLY OTHER--WOULD-BE AMERICAN SUPPLIERS OF

HELICOPTERS UNDER MPW TENDER? PLEASE REPLY ASAP.
THEBERGE

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: SALES, HELICOPTERS, PROPOSALS (BID)
Control Number: n/a
Copy: SINGLE
Sent Date: 09-Mar-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977MANAGU01120
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS
Errors: N/A
Expiration:
Film Number: D770081-0428
Format: TEL
From: MANAGUA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770378/aaaacqtc.tel
Line Count: 64
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 9d5e5ebb-c288-dd11-92da-001cc4696bcc
Office: ACTION ARA
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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Previous Handling Restrictions: n/a
Reference: 77 MANAGUA 940, 77 STATE 42360, 77 MANAGUA 848
Retention: 0
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Review Content Flags:
Review Date: 01-Apr-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3163259
Secure: OPEN
Status: NATIVE
Subject: HELICOPTERS FOR NICARAGUA
TAGS: BPRO, EAIR, PFOR, NU
To: STATE
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/9d5e5ebb-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
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